



## Move Beyond Drop Shipping With Shipwire Fulfillment

by: **Skip McGrath**

Forget the big drop shipping warehouses and drop ship fulfillment companies. Now small eBay sellers and website operators can set up your own private drop shipping operation.

Many eBay PowerSellers are looking for easier, more automated ways to buy in bulk and add products to their online store, without having to actually ship orders or store inventory locally. I've written about drop shipping as one way to grow a product catalog without carrying inventory locally or shipping. Another service has come to my attention that allows you to make buying light bulk (not huge containers, but small lots) inventory in order to expand your product catalog with products you buy wholesale and sell retail so seamless, you don't dirty your hands with the day to day shipping at all.

I've mentioned Shipwire [order fulfillment](#) in a previous post about drop shipping, and thought I would go into more depth about how Shipwire, and outsourced order fulfillment, can be leveraged to help you expand beyond drop shipping by buying small amounts of inventory, storing it with Shipwire and connecting Shipwire to your eBay, Amazon and online store.

Shipwire breaks the entire process with their [Store-Sell-Ship™](#) platform and they offer a free trial that you don't need a credit card to sign-up for.

**Store:** Tell Shipwire what you are going to be sending, choose from their warehouses in the U.S., Canada or UK and they will have the warehouse ready for your merchandise when it arrives. Don't worry about sending too small amounts of goods, plans start at \$30/month. Call them if you need help getting goods to the warehouse. Another bonus: you pay only for the storage you use.

**Sell:** Shipwire has connections to most of the main shopping carts--Google, PayPal, eBay Auctions, ProStores and even Amazon Web Store. Once integrated, your online orders are automatically routed to the warehouse. You choose how much control and involvement works best for you: you set up how you want Shipwire to send your orders or if you want to approve each one.

**Ship:** Shipwire allows you to customize how you want to ship or you can let them ship it the most cost effective way possible and just worry about Ground, 1 Day, 2 Day or International. If you have an online store, Shipwire's shipping rates can be integrated in a one-button selection in an e-tailer's Shipwire account. This feature ensures a shipment will be sent using the most cost-effective shipping method available from the major parcel carriers.

**Source & Sell Internationally:** If you are new to buying wholesale, work with vendors you trust, or I would recommend checking out companies like [Liquidation.com](#), or you can find light bulk wholesalers at [Worldwide Brands](#).

Find the product you want, buy it in a wholesale quantity, and then have it shipped to a Shipwire warehouse. Remember to get a sample if you're dealing with a new supplier so that you can check the product and packaging before you send it to a fulfillment solution like Shipwire. One of the things that seems very compelling to me is that Shipwire has international warehouses so you can have Shipwire store inventory in Canada or the UK and sell in foreign marketplaces.

For more information go to : [www.shipwire.com](http://www.shipwire.com)



### Top Pages

- [Learn How To Sell on eBay](#)
- [Make Money Blogging](#)
- [My Top 20 Wholesale Sources](#)
- [Ten Niche Products for eBay Sellers](#)
- [Make Money Selling Used Books on Amazon & eBay](#)
- [How to Find Manufacturers Who Will Drop Ship](#)
- [EZ Cube Digital Photo Light Tents](#)
- [Make Money with Information Products](#)
- [Free Newsletter for eBay Sellers](#)
- [Personal eBay Coaching Program](#)

**If you are a manufacturer and want to give eBay Power Sellers the ability to drop ship\* your products but can't figure out how to handle direct-to-consumer shipping, check out Shipwire Order Fulfillment.**

\*Being a [product drop ship supplier](#) allows sellers to close the sale on their own eBay site and pass the order to you, the supplier, for fulfillment to the buyer. On each transaction, the power seller is selling retail, buying wholesale and requesting a shipment to the end-buyer. This can really help manufacturers and suppliers grow market share and will hopefully help increase the niche products available to be drop shipped.



**Find REAL Dropshippers Now**  
The Internet's LARGEST Database of Genuine, Pre-Qualified Wholesalers. [click here](#)



<p><b>TOPPER</b> <small>GLOBAL LIQUIDATORS INTERNATIONAL</small> Selling on eBay? Need Merchandise? Visit <a href="#">Topper Liquidators!</a></p>	<p>Designer Sunglasses    Wholesale Lots</p> <p>Toys    Wedding Apparel    Electronics</p> <p><b>And More!</b></p> <p>Low Prices, Huge Selection - Topper's Got You Covered! <a href="http://www.TopperLiquidators.com">www.TopperLiquidators.com</a></p>
---	---

**WORLDWIDE BRANDS**  
The ONLY Source you'll ever need for...

- Dropship
- Light Bulk
- Large Volume
- Market Research
- ...and more!

[Click Here](#)

Real Wholesalers. No MIDDLEMEN.

**Free Subscription**

Please fill out this form to subscribe to The eBay Seller's News. We respect your privacy.

Email:

First Name: