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Press Release: Shipwire Expands Partnership with eBay



Written by [John](#) 0 Comments and 4 Reactions
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Palo Alto, CA– December 22, 2009 Shipwire™, a leading provider of e-commerce product fulfillment, announced today an expanded partnership with online auction and shopping behemoth eBay™. With the expanded partnership, eBay merchants will find it even easier to sell their goods on eBay and fulfill with Shipwire, thanks to a [free eBay shipping tool](#) that connects their eBay and Shipwire accounts. The announcement underscores Shipwire's commitment to helping merchants outsource the hassle of shipping and storage, leaving them free to focus on growing sales.



eBay merchants have come to rely on Shipwire to conduct their domestic and international shipping. Developed by Shipwire, the enhanced free eBay shipping tool includes an online wizard to walk users through simple steps to connect their eBay and Shipwire accounts. Once connected, merchants can seamlessly sell on eBay and fulfill orders with Shipwire – both domestically and abroad – enabling them to grow their business across borders.

Shipwire merchant and eBay seller Andrea Thein of HappyTiffin.com sells steel lunch box food containers on eBay and through her own Web store. "Outsourcing shipping to Shipwire allowed me to focus on sales," said Thein. "eBay is an important sales channel for me, and the free eBay shipping connection will help me automate my eBay fulfillment while cutting shipping costs."

"The Shipwire Store-Sell-Ship platform makes it easier than ever to grow sales on eBay and offer competitive shipping rates to buyers in the United States, Canada and the United Kingdom. With our eBay fulfillment, sellers can cut up to 75 percent off the cost of eBay international shipping," said Nate Gilmore, VP of Marketing and Business Development for Shipwire. "eBay sellers can now locate inventory in six warehouses, in three countries, on two continents, and cut eBay shipping costs and delivery times — all with one free Shipwire account."

For more information, please visit <http://www.shipwire.com/eBay>. To begin a free trial, please visit www.shipwire.com/trial.

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